

# The professional profile of PhD-holders

**ILIASS AYAOU**

## Computer science / NLP / Data Engineering

A Data engineer and NLP scientist with demonstrable experience in building end to end information systems and developing NLP pipelines for various tasks.

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### Core business

#### **PHASE 3 Skill development**

During my experience as a Data engineer team lead, i was able to successfully build a highly competent team and lead them through a quite challenging project that was about the company's infrastructure.

*Knows how to tap the extensive professional network that he has patiently built.  
Knows how to appoint a team of high-potential staff to work with him.  
Actively monitors new trends in both the field and the skills vital to developing new projects.  
Continually develops his managerial skills.*

#### **PHASE 1 Evaluation**

*Evaluates the value of various documents concerning his field of expertise.  
Is able to judge his own results in terms of both quality and added value.  
Is willing to expose ideas to a critical audience; takes others' opinions of his work into account.  
Is willing to evaluate the work of other contributors and provides reasoned, realistic judgments of others' work.*

#### **PHASE 3 Information management**

*Collects information for purposes of business intelligence.  
Develops new information management techniques.  
Keeps track of current developments in the design, use, collection, analysis and preservation of information and/or raw data.*

#### **PHASE 2 Expertise and methods**

*Is familiar with recent progress in fields related to his own.  
Is able to engage in dialogue and collaboration with experts in other disciplines or fields of activity.  
Takes ownership of new research methods and techniques.  
Is able to document and evaluate his activities using statistical methods where applicable.  
Can formulate complex problems that correspond to new challenges.  
Is able to develop arguments in support of new projects.  
Knows how to adapt his arguments to his audience.  
Advises and assists his staff in making appropriate use of investigative methods, improving their performance and enhancing their skills.*

## Personal and relational qualities

### PHASE 2 Communication

*Adapts his register to communicate with experts in other fields at both the national and international levels.*

*Masters communication techniques for various contexts and media.*

*Communicates effectively when addressing a diverse and lay audience.*

*Knows how to address a community of professionals.*

*Educates and trains his staff in the use of digital communication technologies.*

*Is able to work and lead a group in at least English and one other world language.*

### PHASE 1 Collaboration

*Develops and maintains cooperative networks.*

*Knows how to build a professional network for his own and the company's benefit.*

*Is considered an authority in his field of expertise.*

*Is able to envisage his work in a partnership framework; evaluates the benefits and limitations of a partnership and identifies shared and conflicting interests.*

### PHASE 3 Analysis, synthesis and critical thinking

*Takes a pioneering approach.*

*Knows how to defend a novel way of thinking to his staff and his peers.*

### PHASE 2 Open-mindedness and creativity

*Explores related fields.*

*Conceives new projects to find answers to essential questions.*

*Encourages his staff to seek challenge, be curious and engage in scientific questioning.*

*Defines and carries out innovative interdisciplinary projects with the help of contributors from various backgrounds.*

*Serves as a vector of innovation, a realistic visionary, a constructive agitator.*

*Encourages creativity and innovation among his staff.*

*Has acquired professional experience abroad in a culture other than his own.*

### PHASE 2 Commitment

*Can picture himself in other contexts; applies his commitment and motivation to other activities and fields of expertise.*

*Perseveres in his undertakings and projects; paves the way for other staff and supports them.*

*Inspires the enthusiasm and commitment of his staff.*

### PHASE 1 Integrity

*Respects the standards and practices of his entity.*

*Demonstrates integrity in the processing and dissemination of data.*

*Demonstrates integrity with respect to his partners' or competitors' contributions in accordance with intellectual property rules.*

*Upholds the confidentiality and anonymity of subjects taking part in studies and research.*

*Honors his commitments and ensures the congruence between actions and words.*

*Declares any conflict of interest.*

## Business management and value creation

### PHASE 3 Balance

*Helps to shape policies on work-life balance.  
Is able to enhance the image and reputation of his entity and his staff.*

### PHASE 1 Negotiation

*Is able to detect people's unstated needs based on the requests they formulate.  
Knows how to reconcile the drivers, requirements and constraints of his contacts to reach a consensus, and is able to gather all the information needed to do so.*

### PHASE 1 Project management

*Plans projects to meet goals in accordance with strategy and priorities, and taking quality, deadline and budget constraints into account.  
Knows how to write specifications.  
Is accountable for resources used and for meeting the deadlines and quality requirements of the deliverable.  
Reacts efficiently and appropriately to change and unforeseen events.  
Conducts his project within a framework of auditing and evaluation, deploying the appropriate systems.*

### PHASE 2 Managing change

*Is able to get people to see the need for change.  
Defines objectives and rallies support for them.  
Creates momentum and builds alliances.  
Achieves initial results rapidly.  
Understands the possible causes of the failure of a change plan.*

### PHASE 1 Managing risks

*Can determine the risks related to his project and the means for controlling them.  
Is aware that technological and financial risks increase during the innovation process.  
Understands the concept of corporate social responsibility.*

### PHASE 2 Decision-making

*Realizes that no one solution is perfect; can reconcile the imperatives of the market with the quest for technical optimization.  
Is able to make choices and assume the consequences of his decisions; has the ability to reconsider decisions when needed.*

### PHASE 2 People management

*As a manager, makes appropriate use of the full spectrum of HR policies and management tools with regard to his teams (recruitment, promotion, evaluation, safety rules, principles of non-discrimination and diversity, etc.).  
Puts together and directs a team, taking advantage of the strengths and skills of each member.  
Has the ability to set objectives for his staff and evaluate their attainment.  
Knows how to delegate and monitor.*

*Supports his staff; encourages them to become more autonomous and recognizes their commitment and results.*  
*Ensures the collective success of projects.*  
*Detects and nurtures the talents of his staff and supports to their professional development.*  
*Knows how to deal with conflicts.*  
*Involves his staff in decision-making.*  
*Has his own management style.*  
*Is able to define guidelines for safety and social responsibility.*  
*Accepts responsibilities beyond his defined scope for the good of the organization as a whole.*

#### **PHASE 1** Producing results

*Knows how to transform ideas into innovations.*  
*Quickly deploys prototype and test phases; involves internal and external customers in these phases.*  
*Learns the lessons of the initial tests.*  
*Understands the policies and processes involved in publishing and exploiting research outcomes in his entity.*  
*Is able to determine the most appropriate means of exploiting his results (e.g., patent, publication).*

## **Strategy and Leadership**

#### **PHASE 2** Leadership

*Recognizes the need for and merits of collective effort; knows how to motivate and drive the entity he manages.*  
*Is familiar with various leadership styles and adapts them to the specific project and the people on the team.*  
*Is known within the company as a leader with the potential to promote ideas and initiatives and contribute effectively to their implementation.*  
*Is able to impose his leadership in a competitive context.*  
*Coordinates and mobilizes networks.*  
*Encourages his staff to build a climate of trust.*  
*Grooms his staff for future leadership roles.*