## Hamza CHOKRI

# Industrial Engineering

Hi, I'm Hamza CHOKRI, an industrial engineer and researcher at Artois University. I enjoy combining AI with operational research. Any contributions are welcome!

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## Core business

**PHASE 1** **Skill development**

*Sets his professional goals to be ambitious yet realistic.*
*Identifies and develops means to enhance his employability throughout his career; manages his professional development.*
*Broadens and upgrades his skillset, personal qualities and achievements.*
*Uses his networks to expand his scope of competence.*
*Knows how to transfer his expertise to other fields of activity.*
*Realizes the necessarily international dimension of his career path.*
*Accepts input from a mentor or coach to benefit his professional development.*

## Personal and relational qualities

**PHASE 1** **Communication**

*Knows how to put together a persuasive presentation and communicate about his project or his activity.*
*Understands, interprets and communicates appropriately in a register suited to his aims and his audience.*
*Masters a range of communication tools.*
*Masters his online identity.*
*Contributes to the dissemination of knowledge within the company, and demonstrates effective teaching skills.*
*Is proficient in at least English and one other world language.*

**PHASE 1** **Collaboration**

*Develops and maintains cooperative networks.*
*Knows how to build a professional network for his own and the company's benefit.*
*Is considered an authority in his field of expertise.*
*Is able to envisage his work in a partnership framework; evaluates the benefits and limitations of a partnership and identifies shared and conflicting interests.*

## Business management and

**PHASE 1** **Project management**

**value creation**

*Plans projects to meet goals in accordance with strategy and priorities, and taking quality, deadline and budget constraints into account.*
*Knows how to write specifications.*
*Is accountable for resources used and for meeting the deadlines and quality requirements of the deliverable.*
*Reacts efficiently and appropriately to change and unforeseen events.*
*Conducts his project within a framework of auditing and evaluation, deploying the appropriate systems.*

**PHASE 1** **Decision-making**

*Knows how to make appropriate decisions for each phase of his project.*
*Assists his line management in making major decisions (e.g., reporting, scenarios)*

**PHASE 1** **People management**

*Has experience with teamwork; knows how to encourage, support and recognize the contributions of each player.*
*Knows how to be a team player.*
*Is able to win the trust of his peers and his line management.*
*Can report on his activities.*
*Supports his peers when needed and can provide assistance.*
*Understands human resources policies and management tools such as recruitment, evaluation, remuneration and strategic workforce planning.*
*Takes safety, social responsibility and labor law requirements into account.*
*Upholds rules on non-discrimination and equal opportunity among employees.*

**Strategy and Leadership**

**PHASE 1** **Strategy**

*Is aware of how his project fits into the organization's strategy and the strategic directions of the sector or field of activity.*
*Understands relationships between entities and individuals (the role and drivers of each).*
*Is able to identify influent people that support his projects and understand what they stand to gain from it.*

**PHASE 1** **Leadership**

*Exercises leadership in connection with a project of which he is in charge.*
*Knows how to be persuasive and enlist support for a project*
*.Mobilizes skills for a project of which he is not in charge; manages human resources even when people do not officially report to him.*
*Builds alliances.*
*Establishes relationships based on trust.*